

CATEGORY	PART NUMBER	PRODUCT DESCRIPTION	UNIT	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
GAIN - IOT						
IoT	GMS-IoT-DMS	GAIN IOT Data Management Solution	Per Unit/Month	\$ 10,210.50	10.00%	\$ 9,258.37
IoT	GMS-IoT-FMS	GAIN Fleet Management Solution	Per Unit/Month	\$ 399.50	10.00%	\$ 362.25
IoT	GMS-IoT-EN	GAIN IOT Edge Node	Per Unit/Month	\$ 2,583.50	10.00%	\$ 2,342.59
IoT	GMS-IoT-AM	GAIN Asset Management	Per Unit/Month	\$ 550.00	10.00%	\$ 498.71
IoT	GMS-IoT-SD	GAIN Smart Dashboards	Per Unit/Month	\$ 450.00	10.00%	\$ 408.04
IoT	GMS-IoT-SA	GAIN Situational Awareness	Per Unit/Month	\$ 1,700.00	10.00%	\$ 1,541.48
IoT	GMS-IoT-LI	GAIN Location Intelligence	Per Unit/Month	\$ 255.00	10.00%	\$ 231.22
IoT	GMS-IoT-VRT	GAIN Virtual Reality Training	Per Unit/Month	\$ 250.00	10.00%	\$ 226.69
GAIN - Voice and Collaboration Services						
Collaboration	GMS-Voice-Executive	GAIN Executive Voice Solution	Per User/Station Per Month	\$ 44.99	5.00%	\$ 43.06
Collaboration	GMS-Voice-Advance	GAIN Advance Voice Solution	Per User/Station Per Month	\$ 29.99	5.00%	\$ 28.70
Collaboration	GMS-Voice-Basic	GAIN Basic Voice Solution	Per User/Station Per Month	\$ 23.99	5.00%	\$ 22.96
Collaboration	GMS-Voice-Essentials	GAIN Essentials Voice Solution	Per User/Station Per Month	\$ 17.00	5.00%	\$ 16.27
Collaboration	GMS-Voice-Messaging	GAIN Messaging Voice Solution	Per User/Station Per Month	\$ 10.00	5.00%	\$ 9.57
Collaboration	GMS-Voice-POTS	GAIN POTS Line Solution	Per User/Station Per Month	\$ 20.00	5.00%	\$ 19.14
Collaboration	GMS-Voice-Provisioning	GAIN Voice Solution - Provisioning	Per User/Station Per Month	\$ 15.00	5.00%	\$ 14.36
GAIN - Customer Experience						
GAIN Location-Based Services & Mobile Engagement (NOTE: Access Point & Beacons needs to be purchased and install)						
Customer Experience	GN-SOL-LBS-ME-WAP	GAIN Solution - Location-Based Services (Wayfinding) & Mobile Engagement	Per WAP	\$ 106.00	5.00%	\$ 101.46
Customer Experience	GN-SOL-LBS-ME-BEA	GAIN Solution - Location-Based Services (Wayfinding) & Mobile Engagement	Per Beacon	\$ 66.00	5.00%	\$ 63.17
Customer Experience	GN-SDK-LBS-ME-WAP	GAIN SDK - Location-Based Services (Wayfinding) & Mobile Engagement	Per WAP	\$ 106.00	5.00%	\$ 101.46
Customer Experience	GN-SDK-LBS-ME-BEA	GAIN SDK - Location-Based Services (Wayfinding) & Mobile Engagement	Per Beacon	\$ 14.00	5.00%	\$ 13.40
Customer Experience	GN-MAP-LBS-SETUP-MED	GAIN Mobile App Setup & Map Creation - Location-Based Services & Mobile Engagement (Per Customer) - Medium	Per Customer	\$ 13,200.00	5.00%	\$ 12,634.05
Customer Experience	GN-MAP-LBS-SETUP-LAR	GAIN Mobile App Setup & Map Creation - Location-Based Services & Mobile Engagement (Per Customer) - Large	Per Customer	\$ 30,800.00	5.00%	\$ 29,479.45
GAIN Cloud Contact Center Solutions						
Customer Experience		GAIN Cloud Contact Center Solutions		CUSTOM	8.00%	-
GAIN Cloud Customer Experience and Multi-Channel Communication						
Customer Experience		GAIN Cloud Customer Experience and Multi-Channel Communication		CUSTOM	8.00%	-

CATEGORY	PART NUMBER	PRODUCT DESCRIPTION	UNIT	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
GAIN - Cloud Software						
Cloud Software		GAIN Cloud Software Solutions		CUSTOM	2.00%	-
Cloud Software		GAIN Cloud Marketplace Solutions		CUSTOM	2.00%	-
Cloud Software		GAIN Cloud Private Marketplace		CUSTOM	2.00%	-
Cloud Software		GAIN Cloud Hosted Solutions		CUSTOM	2.00%	-
Cloud Software		GAIN Managed Services for Software Solutions		CUSTOM	10.00%	-
GAIN OTHER RELATED SERVICES						
Integration	GI-PS-Integration-Arch	Integration Services - Architect (hourly rate)	Per Hour	\$ 500.00	10%	\$ 453.38
Integration	GI-PS-Integration-Engr	Integration Services - Engineer (hourly rate)	Per Hour	\$ 295.00	10%	\$ 267.49
Deployment	GI-PS-Deployment-Lvl-I-Hr	Deployment Services - Level I (hourly rate)	Per Hour	\$ 230.00	10%	\$ 208.55
Deployment	GI-PS-Deployment-Lvl-II-Hr	Deployment Services - Level II (hourly rate)	Per Hour	\$ 245.00	10%	\$ 222.15
Deployment	GI-PS-Deployment-Lvl-III-Hr	Deployment Services - Level III (hourly rate)	Per Hour	\$ 275.00	10%	\$ 249.36
Deployment	GI-PS-Deployment-PC	Deployment Services - Project Coordinator (hourly rate)	Per Hour	\$ 200.00	10%	\$ 181.35
Deployment	GI-PS-Deployment-PM	Deployment Services - Project Manager (hourly rate)	Per Hour	\$ 230.00	10%	\$ 208.55
Deployment	GI-PS-Deployment-PrgM	Deployment Services - Program Manager (hourly rate)	Per Hour	\$ 250.00	10%	\$ 226.69
Training	GI-PS-Training-Lvl-I-Hr	Training Services - Level I (hourly rate)	Per Hour	\$ 190.00	10%	\$ 172.28
Training	GI-PS-Training-Lvl-II-Hr	Training Services - Level II (hourly rate)	Per Hour	\$ 275.00	10%	\$ 249.36
Training	GI-PS-Training-Lvl-III-Hr	Training Services - Level III (hourly rate)	Per Hour	\$ 325.00	10%	\$ 294.69